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I N Q U I R Y

INTO THE

Nature and Causes

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WEALTH OF NATIONS.

By ADAM SMITH, LL. D. and F. R. S.
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Men naturally judge concerning the Conduct and Character,

first of their Neighbours, and afterwards of themselves.

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A DISSERTATION on the ORIGIN of LANGUAGE.

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NATURE AND CAUSES

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WEALTH OF NATIONS.

INTRODUCTION AND PLAN OF THE WORK-

HE annual labour of every nation is the fund which originally supplies it with all the necessaries and conveniencies of life which it annually consumes, and which consist always, either in the immediate produce of that labour, or in what is purchased with that produce from other nations.

ACCORDING therefore, as this produce, or what is purchased with it, bears a greater or smaller proportion to the number of those who are to consume it, the nation will be better or worse supplied with all the necessaries and conveniencies for which it has occasion.

But this proportion must in every nation be regulated by two different circumstances; first, by the skill, dexterity and judgment Vol. I. B with

Introduction. with which labour is generally applied in it; and, fecondly, by the proportion between the number of those who are employed in useful labour, and that of those who are not so employed. Whatever be the foil, climate, or extent of territory of any particular nation, the abundance or fcantiness of its annual supply must, in that particular fituation, depend upon those two circumstances.

> THE abundance or fcantiness of this supply too seems to depend more upon the former of those two circumstances than upon the latter. Among the favage nations of hunters and fishers, every individual who is able to work, is more or lefs employed in ufeful labour, and endeavours to provide, as well as he can, the necessaries and conveniencies of life, for himself, and such of his family or tribe as are either too old, or too young, or too infirm to go a hunting and fishing. Such nations, however, are fo miferably poor, that, from mere want, they are frequently reduced, or, at least, think themselves reduced, to the necessity sometimes of directly destroying, and sometimes of abandoning their infants, their old people, and those afflicted with lingering diseases, to perish with hunger, or to be devoured by wild beafts. Among civilized and thriving nations, on the contrary, though a great number of people do not labour at all, many of whom confume the produce of ten times, frequently of a hundred times more labour than the greater part of those who work; yet the produce of the whole labour of the fociety is fo great, that all are often abundantly supplied, and a workman, even of the lowest and poorest order, if he is frugal and industrious, may enjoy a greater share of the necessaries and conveniencies of life than it is possible for any favage to acquire.

> THE causes of this improvement, in the productive powers of labour, and the order, according to which its produce is naturally distributed

distributed among the different ranks and conditions of men in the Introduction. fociety, make the subject of the First Book of this Inquiry.

THE WEALTH OF NATIONS.

WHATEVER be the actual state of the skill, dexterity, and judgment with which labour is applied in any nation, the abundance or fcantiness of its annual supply, must depend, during the continuance of that state, upon the proportion between the number of those who are annually employed in useful labour, and that of those who are not fo employed. The number of ufeful and productive labourers, it will hereafter appear, is every where in proportion to the quantity of capital stock which is employed in setting them to work, and to the particular way in which it is fo employed. The Second Book, therefore, treats of the nature of capital flock, of the manner in which it is gradually accumulated, and of the different quantities of labour which it puts into motion, according to the different ways in which it is employed.

NATIONS tolerably well advanced as to skill, dexterity, and judgment, in the application of labour, have followed very different plans in the general conduct or direction of it; and those plans have not all been equally favourable to the greatness of its produce. The policy of fome nations has given extraordinary encouragement to the industry of the country; that of others to the industry of towns. Scarce any nation has dealt equally and impartially with every fort of industry. Since the downfal of the Roman empire, the policy of Europe has been more favourable to arts, manufactures, and commerce, the industry of towns; than to agriculture, the industry of the country. The circumstances which seem to have introduced and established this policy are explained in the Third Book.

THOUGH those different plans were, perhaps, first introduced by the private interests and prejudices of particular orders of men, with-В 2 out

THE NATURE AND CAUSES OF

Introduction.

out any regard to, or forelight of, their consequences upon the general welfare of the fociety; yet they have given occasion to very different theories of political economy; of which some magnify the importance of that industry which is carried on in towns, others of that which is carried on in the country. Those theories have had a confiderable influence, not only upon the opinions of men of learning, but upon the public conduct of princes and fovereign flates. I have endeavoured, in the Fourth Book, to explain, as fully and diftinctly as I can, those different theories, and the principal effects which they have produced in different ages and nations.

In what has confifted the revenue of the great body of the people, or what is the nature of those funds which, in different ages and nations, have supplied their annual consumption, is treated of in these four first Books. The Fifth and last Book treats of the revenue of the fovereign, or commonwealth. In this Book I have endeavoured to show; first, what are the necessary expences of the fovereign, or commonwealth; which of those expences ought to be defrayed by the general contribution of the whole fociety; and which of them, by that of some particular part only, or of some particular members of the fociety: fecondly, what are the different methods in which the whole fociety may be made to contribute towards defraying the expences incumbent on the whole fociety. and what are the principal advantages and inconveniencies of each of those methods: and, thirdly and lastly, what are the reasons and causes which have induced almost all modern governments to mortgage some part of this revenue, or to contract debts, and what have been the effects of those debts upon the real wealth, the annual produce of the land and labour of the fociety.

ВООК

Of the Causes of Improvement in the productive Powers of Labour, and of the Order according to which its Produce is naturally distributed among the different Ranks of the People.

CHAP. I.

Of the Division of Labour.

HE greatest improvements in the productive powers of La- BOOK bour, and the greater part of the skill, dexterity, and judg CHAP. ment with which it is any where directed, or applied, feem to have ______I. been the effects of the division of labour.

THE effects of the division of labour, in the general business of fociety, will be more eafily understood, by confidering in what manner it operates in some particular manufactures. It is commonly supposed to be carried furthest in some very trisling ones; not perhaps that it really is carried further in them than in others of more importance: but in those trifling manufactures which are deffined to supply the small wants of but a small number of people, the whole number of workmen must necessarily be small; and those employed in every different branch of the work can often be collected into the same workhouse, and placed at once under the view of the spectator. In those great manufactures, on the contrary, which are defined to supply the great wants of the great body of the people, every different branch of the work employs fo great a number of workmen»